



PRESS CONTACTS

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Flybe Upgrades Dash-8 Fleet with EMTEQ LED Lighting

EMTEQ's LED Exterior Lighting Provides Enhanced Safety for Ground Crews and Increased Reliability

New Berlin, Wis., USA (September 2010) – EMTEQ received an order from Flybe, the UK's number one domestic airline, to upgrade their fleet of Bombardier Dash-8 Q400 aircraft in September, with EMTEQ's LED Dual Mode Anti-Collision Light and LED Dual Mode White Tail Light.

The decision to upgrade to EMTEQ's anti-collision light was primarily to enhance safety during ground operations. The new LED lighting offers improved illumination on the belly and propeller area during ground operations. When engines start or the aircraft is near shut down, noise is minimal and operators will use beacons as a signal to improve ground personnel awareness of the aircraft around them. EMTEQ's light will be used with the 100 Candela (CD) low power mode for ground operation, and in 400CD high power mode for flight. The system also offers redundancy for air operation. Both lights will offer additional increased reliability and reduced maintenance costs.

Stephan Kontoravdis, Flybe's Director of Engineering said, "Safety is at the heart of everything Flybe does, so we are delighted to be working with EMTEQ on upgrading the lighting on our Q400 fleet. Flybe is the world's largest operator of the Q400 and our track record for innovation meant EMTEQ was a natural fit for us and we look forward to building on the partnership."

"The FC Exterior Lighting product line is well known for its quality, providing greater reliability and decreased maintenance demands. This upgrade is a very attractive option to fellow Dash-8 operators from both a reliability and safety standpoint," said Stephane Jaquier, Director of International Business Development for EMTEQ. EMTEQ's FC Exterior Lighting product line utilizes chip-on-board LED technology providing the most advanced exterior LED lighting in the market. This advanced technology allows for a built-in power supply and lasts longer with greatly increased reliability.

The first aircraft will have an upper and lower 400CD anti-collision light installed. The first STC kit installation will be carried out at Flybe's maintenance facility at Exeter. EMTEQ is expecting EASA certification in October of 2010, with product delivery beginning October of 2010.

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More About Flybe

- Flybe is Europe's largest and most successful regional airline with 207 routes serving 13 countries, operating from a total of 71 departure points, 39 UK and 32 European airports* (*on sale for Summer/Winter '10*)
- Flybe is the UK's Number One Domestic Airline - carrying more UK domestic passengers than any other airline; carrying more domestic passengers at London Gatwick than any other airline and operating over four times more domestic routes than any other airline (*CAA statistics – Aug 09-July '10*)
- Flybe is the only UK carrier to feature in the prestigious US-published *Forbes* magazine Top 10 on time arrival list of Global Major Carriers 2009.



- Flybe won both Best Short-Haul Airline and Best Environmental accolades at the 2010 Business Travel Awards. Other recent awards include: Air Transport World's 2009 Regional Airline of the Year; Aviation Week's *Overhaul & Maintenance* (O&M) European Airline MRO of the Year (Flybe's aircraft maintenance division) and the 'Most Environmentally and Socially Responsible Budget Airline' Award at The British Travel Awards 2009 for the second year running.
- Flybe's codeshare agreement with Air France will give Flybe passengers access to five additional routes between the UK and France, seven new domestic French routes and 11 international routes from Autumn 2010. Air France codeshare customers will gain access to 45 new routes from France to the UK and seamless connections through Birmingham, Manchester and Southampton to 17 UK domestic routes.
- Flybe placed a multi-billion dollar order with Embraer in July 2010 for up to 140 Embraer 175 and E-family aircraft, with the first delivery scheduled for 2011.
- Flybe agreed with Finnair PLC in August 2010 to provide regional services in Scandinavian and Baltic Sea areas from Helsinki airport to include Tampere, Turku and Tallinn, beginning October 31st 2010.
- Flybe is the largest scheduled airline, measured by air traffic movements, at Belfast City, Birmingham, Cardiff, Edinburgh, Exeter, Glasgow, Inverness, the Isle of Man, Jersey, Manchester, Manston, Norwich, Southampton and Southend airports (*CAA statistics – July '10*)
- Flybe's Training Academy in Exeter, costing £11.9-million to construct, is scheduled to open in 2010.
- Flybe launched the aviation industry's first ever eco labelling scheme in 2007
- Flybe offers the UK's first low cost customer loyalty scheme open to all passengers *Rewards4all*
- Flybe signed a landmark franchise Agreement with Loganair, the Scottish regional airline, in January 2008– the first of its kind ever for a low cost carrier

* Flown under the Flybe brand, of which 26 routes, 10 airports and one country are exclusively served by Flybe's franchise partner, Loganair.

About EMTEQ and Its Partners

Incorporated in 1996, EMTEQ offers an extensive selection of innovative, value add products and services for both retrofit and forward fit applications in the air transport, government systems, and corporate markets. Products range from avionics systems installation kits, to interior lighting and CMS, to exterior lighting and structural modification kits. To complement this product offering is EMTEQ's unsurpassed product engineering and design, FAA/EASA/Transport Canada certification and consulting services, and comprehensive program management. Employing more than 400 employees worldwide, offices and manufacturing facilities are located in Miramar, Florida; Winnipeg, Canada; Montreal, Canada; Taubaté, Brazil; Bachenbülach, Switzerland; and strategic partner Cable Technology Inc. in Great Falls, Montana. EMTEQ complies with EN/JSIQ/AS9100:2004, ISO9001:2008, or EN9100:2003 standards backed with FAA/EASA Part 145 Repair Stations and global technical support. Learn more about EMTEQ and its partners at www.emteq.com.